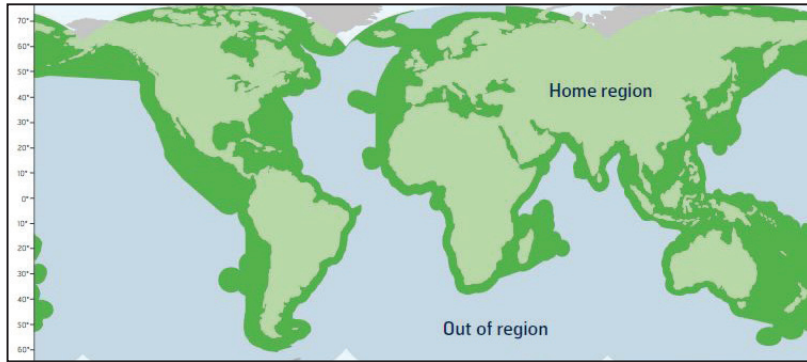


# INMARSAT (USD) FLEET ONE COASTAL RATE PLANS

## SERVICE PLANS

Plan Name	Fleet One Coastal StandBy USD (Minimum cost over 12 months is \$336)	Fleet One Coastal 5 USD (Minimum cost over 12 months is \$600)	Fleet One Coastal 15 USD (Minimum cost over 12 months is \$1056)	Fleet One Coastal 30 USD (Minimum cost over 12 months is \$1920)	Fleet One Coastal 50 USD (Minimum cost over 12 months is \$3060)	Fleet One Coastal 150 USD (Minimum cost over 12 months is \$6000)
Monthly Access Fee	\$28.00	\$50.00	\$88.00	\$160.00	\$255.00	\$500.00
Monthly Included Voice Allowance calls to: Fixed, Mobile, Pivotal Satellite Services, Inmarsat Fleet One, Inmarsat Fleet Broadband and Voicemail (Per Minute)	0	10	30	60	100	150
Monthly Included Data Allowance (MB)	0	5	15	30	50	150
Outgoing Fleet One Call Cost To: Fixed, Mobile, Pivotal Satellite Services, Inmarsat Fleet One, Inmarsat Fleet Broadband and Voicemail (Per Minute)	\$0.75	\$0.59	\$0.59	\$0.59	\$0.59	\$0.59
Incoming Call Cost using +1 Number (per minute)	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00
Outgoing SMS Cost (per message)	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50
Cost of Data for use within Coastal Region (per MB):	\$6.95	\$5.69	\$5.25	\$4.86	\$4.67	\$4.47
Cost of Data when used outside Coastal Regions (per MB):	Data Not Available	Data Not Available	Data Not Available	Data Not Available	Data Not Available	Data Not Available
Outgoing Call Costs To Other Services	Visit <a href="http://www.pivotel.com/fleetonecallcosts">www.pivotel.com/fleetonecallcosts</a>					

Note: No minimum contract term if you choose to pay a \$50 activation fee. Minimum cost will be one month's access fee + \$50 activation fee.



### Inmarsat Fleet One - Coastal Coverage Map

- Data included in monthly access fee.\*  
Voice call rates as per plan apply.
- Voice only.

\*Subject to stated data limits and speed shaping.

This map depicts Inmarsat's expectations of coverage, but does not represent a guarantee of service. The availability of service at the edge of coverage areas fluctuates depending on various conditions.

## DID YOU KNOW?

Did you know that calling a Pivotal Fleet One phone number from the USA has a total cost of more than 3.5x lower than calling a standard +8707 Fleet One service number. That is because Pivotal Fleet One services use standard +1 US numbers.

Source: <https://www.att.com/shop/en/wireless/international/long-distance.html#s> as at 15 January 2019 Cost of calls to Inmarsat \$11.49 per minute. Cost to call a Pivotal Fleet One +1 US number is \$3.00 per minute incoming call costs, and in most cases, calls to +1 numbers are included in a standard phone plan.

Pivotal America (Pivotal) Inmarsat Fleet One plans use the Inmarsat Mobile Satellite Network. Satellite reception limitations and some exclusion zones apply. Visit [www.pivotel.com/inmarsatcoverage](http://www.pivotel.com/inmarsatcoverage) to view a coverage map. Fleet One Coastal plans are available to recreational sailors and small regional fishing boats in coastal regions and must be under 500GT. The vessels cannot be a floating platform or rig, and a Maritime Mobile Security Identity (MMSI) must be provided upon provision of the service. Data is billed in 20kB increments. All calls are charged in 60 second increments unless otherwise stated. Included call value excludes premium calls, calls to special numbers and premium text. Pivotal may apply call barring where fraudulent use is suspected or for credit control purposes. Prices quoted are in USD excluding any applicable taxes and are subject to change. 12 month minimum term applies. Please refer to the above table for minimum cost over 12 months for the plan. You may choose to waive the minimum term when purchasing outright only by paying a \$50.00 contract waiver fee at the time the service is connected. Plans can be upgraded at any time but will only take effect on the next billing cycle. Downgrades shall only be possible as low as the starting plan prior to any upgrade. A plan downgrade fee may apply. Downgrades below the starting plan are not allowed. Save Your Local Number allows a service to be put on hold while still maintaining your local number. Your service can utilise Save Your Local Number for up to 6 months in any 12 month period. Your service access fee will be the Save Your Local Number fee for the period this feature is active. If you use Save Your Local Number with your service during the minimum term, your minimum term period will be extended equivalent to the number of months your service is in Save Your Local Number. A compatible Inmarsat Fleet One device is required to access the Pivotal Inmarsat Fleet One service (see device pricing). You will receive a bill by email from Pivotal listing any payments you have made during the billing period and a summary of your service usage to enable you to keep track of your overall service usage and monthly spend. You may receive a pro-rata access fee charge on your first Pivotal bill, calculated from the actual date of service connection to the date of your first bill. Itemized billed and unbilled service usage is available in the secure Selfcare website at [www.pivotel.com/selfcare](http://www.pivotel.com/selfcare). An itemized bill listing all of your service usage events is available on request. Pivotal plans are available to credit approved customers only. You can manage your data usage of the service to control your cost via Pivotal Pulsar® Data Management Portal. Visit [www.pivotel.com.au/wholesale-pulsar-portal/](http://www.pivotel.com.au/wholesale-pulsar-portal/) to learn how to manage your data usage.